

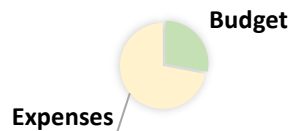
Budget vs Expenses Sept 8, 2020

INCOME	2020 Budget	Actual YTD Income	YTD %	Variance	Notes
Contributions	\$20,000	\$712.13	4%	\$19,287.87	No annual fundraising income due to COVID. Some board member donations received at this time.
Innovation Grant	\$12,500		0%	\$12,500.00	received in 2018, grant work began 2020
Premiera - SYWTBP	\$113,000		0%	\$113,000.00	received in 2019, grantwork to begin 2020
PP Loan	n/a	\$92,890.00	n/a		Received PPP forgiveness loan
DOH Surcharge Funds	\$580,000	\$261,751.67	45%	\$318,248.33	received Jan - Hune payments. Minus - \$13,488.33 NEPIN
Interest Income & Misc.	\$1,400	\$921.90	66%	\$478.10	
<b>TOTAL REVENUE</b>	<b>\$726,900</b>	<b>\$356,275.70</b>	<b>49%</b>	<b>\$463,514.30</b>	
EXPENSES	2020 Budget	Actual YTD Expenses	YTD %	Variance Available	Notes
Compensation/Salary (Payroll)	\$389,695	\$259,263.75	67%	\$130,431.25	Staff: ED, PSA, CD, FOA, PM (.8fte)
Payroll Taxes & State Unemployment	\$42,477	\$25,046.58	59%	\$17,430.42	
Payroll Processing fee	\$2,728	\$1,565.92	57%	\$1,162.08	
Payroll 401K Processing fee	\$3,176	\$1,327.92	42%	\$1,848.08	
WA State Labor & Industries	\$1,559	\$961.83	62%	\$597.17	
Vacation Expenses		\$23,730.63	N/A	-\$23,730.63	liability on the books
Health Benefits		\$25,731.84	N/A	-\$25,731.84	New in 2020 (ILOB \$15k applied)
<b>Total Payroll</b>	<b>\$439,635</b>	<b>\$337,628.47</b>	<b>77%</b>	<b>\$102,006.53</b>	
Misc. Expenses	2020 Budget	Actual YTD Expenses	YTD %	Variance Available	Notes
Fundraising Event	\$4,000	\$1,860.00	47%	\$2,140.00	\$1860 deposit w/Salty's
Website Maintenance	\$5,000	\$11,171.26	223%	-\$6,171.26	One time web exp, funds from travel applied
Rent	\$39,140	\$29,473.14	75%	\$9,666.86	
Telephone/Broadband	\$7,500	\$5,967.82	80%	\$1,532.18	
IT Support & Maintenance	\$12,500	\$8,320.59	67%	\$4,179.41	
Bank Fees & Charges	\$300	\$111.46	37%	\$188.54	

Budget vs Expenses Sept 8, 2020

Licenses & Permits	\$150	\$69.95	47%	\$80.05	
Insurance	\$3,750	\$3,267.38	87%	\$482.62	
Postage	\$1,000	\$76.68	8%	\$923.32	
Printing	\$3,000		0%	\$3,000.00	
Office Supplies	\$3,500	\$1,440.16	41%	\$2,059.84	
Dues, Subscriptions, Registrations	\$12,000	\$5,838.42	49%	\$6,161.58	less activity due to covid
Electronic Equipment - Copy Machine	\$4,120	\$3,203.70	78%	\$916.30	
Travel	\$30,000	\$1,545.29	5%	\$28,454.71	less activity due to covid
Legal Fees	\$15,000	\$10,786.00	72%	\$4,214.00	
Accounting Fees	\$18,000	\$17,141.75	95%	\$858.25	
Consulting, UW Supply Data & other	\$60,000	\$45,200.67	75%	\$14,799.33	Premiera/Baroni \$12k (2019 funds), UW \$16k, SYWTBP/WSU \$9,500, Fertakis \$4,500 = \$42k, remaining misc
Meetings	\$3,000	\$664.23	22%	\$2,335.77	less activity due to covid
Marketing & Communication	\$25,000	\$11,350.03	45%	\$13,649.97	
Other Expenses: training, repairs, etc.	\$10,000	\$5,075.80	51%	\$4,924.20	new surface and pc this year
<b>Total Expenses</b>	<b>\$256,960</b>	<b>\$162,564.33</b>	<b>63%</b>	<b>\$94,395.67</b>	
<b>Total Expenses + Payroll YTD</b>	<b>\$696,595</b>	<b>\$500,192.80</b>	<b>72%</b>	<b>\$196,402.20</b>	
<b>Operating Funds Balance YTD</b>	<b>\$334,454.04</b>			<b>5.76</b>	<b>Monthly average avail in Operation</b>
<b>Reserve Funds Balance YTD</b>	<b>\$227,004.87</b>			<b>3.91</b>	<b>Monthly average avail in Reserve</b>

## BUDGET VS EXPENSES



**Monthly expenses average based on the budget**

\$

**58,050**

Budget	Expenses
28%	72%

### Projected savings from 2020

Printing	\$3,000
Dues	\$6,000
Travel	\$28,000
Consulting	\$5,000
Meetings	\$1,500

Marketing	\$5,000
Office Supplies	\$1,000
Other Expenses	\$3,500
<b>Total</b>	<b>\$53,000</b>